

The logo for Shorr, featuring the word "shorr" in a white, lowercase, sans-serif font on a dark blue rectangular background.

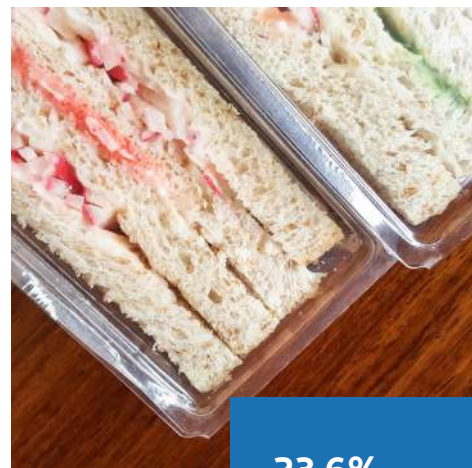
CASE STUDY

A collection of food packaging items including a brown paper bag, a cardboard box with a sandwich, another cardboard box with a croissant, and a clear plastic tray with croissants and a napkin.

Shorr Defeats Service Disruptions and Activates Savings for a Custom Food Manufacturing Company

+ A fast-growing packaged food company, suffering from service disruptions in its packaging operations that were costing the company in materials, labor and delivery delays, needed a long-term fix. Shorr brought the solution. As a multiyear partner, Shorr has helped the company implement efficient packaging practices for increasing productivity and output, and continually keeping customers happy by keeping costs in line.

See why Shorr is the ideal partner for food packaging solutions.



23.6%
first-year
packaging
cost reduction

Shorr innovation and collaboration drive success.



- + We began the partnership with a detailed audit, which included:
 - A comprehensive review of the food company's packaging process
 - An in-depth analysis to identify and manage packaging costs
 - A road map to achieve improvement in just a few weeks

Our specially trained team collaborated with the food company to manage:



Packaging automation



Inventory management



Material handling



Packaging materials

Shorr resources went beyond a simple distribution model to include:

- Design and management expertise across nine company locations
- Added freight, space, inventory, and materials resources

Shorr's packaging automation team helped transform the food company's operations with:

- System designs
- Project management
- Equipment specialists
- Local service technicians
- A parts department
- Deep industry relationships with equipment manufacturers

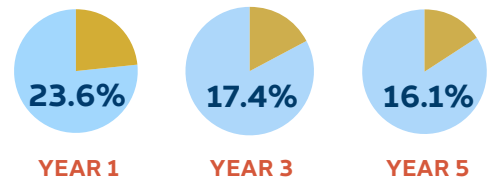
The added value of Shorr's resources produced a larger return than any simple unit price comparison could offer.

Five years
of excellent
results and
counting!



+ As a result of our multiyear partnership, Shorr has helped our client generate substantial and recurrent savings in space, inventory, freight, and labor.

Return On Investment

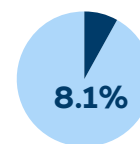
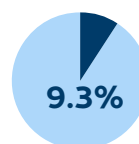
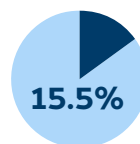


■ In the first year, ROI was largest due to a one-time drop in cost of inventory — savings remained strong through the five-year milestone.

■ The annual space and inventory savings were achieved from efficiencies in inventory, capital, and storage space.

SPACE & INVENTORY SAVINGS	YEAR 1	YEAR 3	YEAR 5
COST OF INVENTORY (\$.MM)	\$1.6	\$1.6	\$1.6
COST OF CAPITAL @14% (\$.MM)	\$.2	\$.7	\$.1
COST OF STORAGE SPACE (\$.MM)	\$.8	\$.25	\$.42
TOTAL SAVINGS	\$2.6	\$4.7	\$6.8

% OF SAVINGS AGAINST
TOTAL SALES



If we could do any of this for your organization, wouldn't that be worth a call? (888) 885-0055



With you the whole way.SM